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RHB AND TENDER PINTAR JOIN HANDS TO EMPOWER SMES, DRIVE PROCUREMENT DIGITALISATION

40,000+ SMEs gain easier access to RHB financing through Tender Pintar's digital procurement platform

Kuala Lumpur – RHB Banking Group (“RHB” or “RHB Bank”), through its Group Transaction Banking division, has entered a strategic collaboration with e-procurement software solutions provider Tender Pintar Sdn Bhd, a subsidiary of Censof Holdings Berhad, to strengthen access to financing for small and medium enterprises (SMEs) participating in government and business procurement projects.

Tender Pintar operates Tenderwizard, a web-based e-Tendering platform that has served government agencies and government-linked companies (GLCs) since 2012, offering e-Tendering, e-Auction, and e-balloting solutions for the procurement of goods, services, works, and consultancy projects.

Under this partnership, Tender Pintar will serve as a digital enablement platform connecting SMEs involved in government tenders with RHB’s pre-financing and insurance solutions and providing access to financing facilities of up to RM10 million with tenures of up to 10 years. Through customised options including Multi Trade Line, Overdrafts, Term Loans, and Bank Guarantees, the collaboration supports SMEs’ access to working capital, invoice financing, credit facilities, and payment guarantees, enabling vendors to manage cash flow more effectively and execute government projects with greater confidence.

Tender Pintar’s platform currently connects 26 clients, comprising government agencies and GLCs, with more than 40,000 SME vendors, and is expected to expand to over 200 clients nationwide, including large corporate entities. This rapidly growing procurement network presents significant opportunities for RHB to serve a wide base of government-linked SMEs, while driving transaction volume and supporting digital transformation and regulatory compliance.

“In line with our PROGRESS27 corporate strategy, we are continuously striving to deliver enhanced experiences and digital journeys to our target customers, which includes SMEs who are the backbone of Malaysia’s digital economy. We are confident that this partnership with Tender Pintar will facilitate faster and secure payments, and offer value-added products specifically tailored to the needs of SMEs engaged in government projects,” said Nurjesmi Mohd Nashir, Managing Director, Group Wholesale Banking, RHB Banking Group.

“This strategic partnership with RHB enables Tender Pintar to deliver greater value to over 40,000 SMEs on our platform by giving them easier access to strategic financing solutions which is a critical factor today in ensuring timely and successful project delivery. We are confident this collaboration will further enhance the SME ecosystem’s competitiveness and resilience, while contributing meaningfully to the nation’s digitalisation and inclusive economic growth agenda,” said En. Ameer Shaik Mydin, Group Managing Director, Censof Holdings Berhad.

The collaboration stays true to RHB’s dedication as a responsible financial institution, while reinforcing Tender Pintar’s mission to modernise Malaysia’s e-procurement landscape. For more information, visit <https://www.tenderpintar.com/financial>.