

PRODUCT HIGHLIGHTS SHEET

PACIFIC INCOME FUND

RESPONSIBILITY STATEMENT

This Product Highlights Sheet has been reviewed and approved by the Board of Directors of Pacific Mutual Fund Bhd and they collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements, or omission of other facts which would make any statement in the Product Highlights Sheet false or misleading.

STATEMENT OF DISCLAIMER

The Securities Commission Malaysia has authorised the issuance of Pacific Income Fund and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorisation of the Pacific Income Fund and lodgment of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission Malaysia recommends the Pacific Income Fund or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet.

The Securities Commission Malaysia is not liable for any non-disclosure on the part of Pacific Mutual Fund Bhd, responsible for the Pacific Income Fund and takes no responsibility for the contents of this Product Highlights Sheet. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this Product Highlights Sheet, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

PRODUCT HIGHLIGHTS SHEET

This Product Highlights Sheet only highlights the key features and risks of this unlisted capital market product. Investors are advised to request, read and understand the disclosure documents before deciding to invest.

BRIEF INFORMATION ON THE PRODUCT

1. What Is This Product About?

| | |
|---------------------|---|
| Product Type | Unlisted unit trust fund (open-ended) |
| Manager | Pacific Mutual Fund Bhd (336059-U) |
| Trustee | CIMB Commerce Trustee Berhad (313031-A) |

PRODUCT SUITABILITY

2. Who Is This Product Suitable For?

An investor who is seeking a regular income^a stream with returns higher than fixed deposit rates and moderate capital growth with reasonable preservation of capital.

^a *Income is in reference to the Fund's distribution, which could be in the form of cash or units.*

Unit prices and distributions payable, if any, may go down as well as up. The investor may not get back the full amount invested and the principal amount invested may be at risk.

KEY PRODUCT FEATURES

3. (a) What Am I Investing In?

| | |
|---------------------------|---|
| Fund Category | Mixed asset (conservative) |
| Fund Type | Income and growth |
| Base Currency | Ringgit Malaysia (RM) |
| Distribution | Distribution of income, if any, will be made once a year. |
| Financial Year End | 30 September |
| Issuance Date | 18 August 2000 |
| Issuance Price | RM0.5000 |

INVESTMENT OBJECTIVE

The Fund aims to achieve consistently attractive and stable income^a with reasonable preservation of capital by investing in a diversified portfolio of fixed income securities such as bonds and money market instruments as well as stocks that offer a steady dividend income stream. The Fund also aims to provide moderate capital growth over a medium to long-term period.

^a *Income is in reference to the Fund's distribution, which could be in the form of cash or units.*

INVESTMENT POLICY AND STRATEGY

To attain the Fund's objective of achieving consistently attractive and stable income with reasonable preservation of capital, the Fund will invest in a diversified portfolio of fixed income securities such as bonds and money market instruments as well as stocks that offer a steady dividend income stream.

Asset Allocation

The Fund may invest up to 40% (minimum equity allocation is 20%) of its NAV in equities and equity-related securities but this may be reviewed from time to time depending on the economic and stock market conditions. The minimum fixed income allocation is set at 30% of the Fund's NAV. An internal allocation for cash and other liquid assets will be maintained to ensure that the Fund is able to meet redemption requests without jeopardising the Fund's performance.

Actual asset allocation varies according to our investment outlook and investment strategies after taking into consideration the prevailing market conditions.

The balance of the Fund's NAV that is not invested in equities and equity-related securities, will be invested in fixed income securities and money market instruments.

- **Fixed Income Investment Strategy**

Our strategy hinges on the need for a well-diversified portfolio and focuses on the credit qualities of securities in the portfolio. The fixed income portfolio construction process is research driven and is based on macroeconomic analysis, interest rate analysis, credit analysis and yield spread analysis. Other than the development of a broad asset allocation model, contributions will be made via active management to capitalise on changes in interest rates, inter-sector yield spreads and yield spreads of specific debt securities.

- **Equity Investment Strategy**

The Fund invests in equities that are fundamentally sound and have excellent potential for medium to long-term capital appreciation. Since the Fund's investment philosophy is mainly fundamentals driven, we will constantly rotate its portfolio selection to accommodate the prevailing macro economic outlook. Meanwhile, the Fund will also actively search for under-valued stocks that can offer promising capital returns.

The investment strategy is based on a disciplined "top-down" approach to asset allocation and sector allocation, using macroeconomic analysis, market analysis and industry analysis. Stock selection techniques are based on a "bottom-up" approach using business analysis and security valuation analysis

Performance Benchmark

| | |
|--------------------------------|--|
| Since inception to 5 July 2009 | Composite Benchmark (40% in Kuala Lumpur Composite Index [KLCI] and 60% in 3-Month Kuala Lumpur Interbank Offer Rate [KLIBOR]) |
| 6 July 2009 onwards | Composite Benchmark (40% in FTSE Bursa Malaysia Top 100 Index [FBM 100] and 60% in 3-Month Kuala Lumpur Interbank Offer Rate [KLIBOR]) |

The benchmark for the Fund is a composite of the FBM 100 index, or such other equivalent index as may be substituted by Bursa Malaysia Securities Berhad, and 3-month KLIBOR index. The composite benchmark is reflective of the asset allocation of the Fund. The indices data are available from major newspapers on a daily basis. These data will also be published as a comparison against the Fund's total return at least on a monthly basis in our publications and on our website.

In view of the cessation of Kuala Lumpur Composite Index (KLCI) on 6 July 2009, the Fund's benchmark was replaced with FTSE Bursa Malaysia Top 100 Index (FBM 100). The adoption of the new benchmark is based on the following rationales:

- It provides a more accurate base of comparison against the Fund's performance;
- It is more diversified with 100 constituents and the weight of the largest constituent is 8%; and
- It is a more appropriate benchmark in regards to the current Fund's objective and investment strategy.

3. (b) Who Am I Investing With?

| | |
|---------------------------|--|
| Manager | Pacific Mutual Fund Bhd (336059-U) |
| Trustee | CIMB Commerce Trustee Berhad (313031-A) |
| Trustee's Delegate | CIMB Bank Berhad (13491-P) |
| Auditors | Ernst & Young |
| Tax Advisers | Ernst & Young Tax Consultants Sdn Bhd (179793-K) |

4. What Are The Possible Outcomes Of My Investment?

- The quantum of potential returns of the Fund would depend on the Fund's asset allocation decisions and performance of the underlying investments of the Fund.
- This is a non-guaranteed Fund and the investor may not get back the full amount invested and the principal amount invested may be at risk. Returns are also not fixed or guaranteed.

KEY RISKS
5. What Are The Key Risks Associated With This Product?
SPECIFIC RISK OF THE FUND

Company specific risk – This risk refers to the individual risk of the respective companies issuing securities. This risk could be a result of changes to the business performance of the company, consumer tastes and demand, lawsuits, competitive operating environment and management practices. Developments in a particular company which the Fund has invested in would result in fluctuations in the share price of that company and thus the value of the Fund's investments. This risk is mitigated by diversification in a portfolio comprised of stocks of many companies.

In addition, this risk may occur when an investee company's business or fundamentals deteriorate or if there is a change in management policy resulting in a downward revision or even removal of the company's dividend policy. Such events may result in an overall decrease in dividend income received by the Fund and possible capital loss due to a drop in the share price of a company that cuts or omits its dividend payments. This risk may be mitigated by investing mainly in companies with a consistent historical record of paying dividends, strong cash flow, or operating in fairly stable industries.

PRINCIPAL RISKS OF THE FUND

- **Credit and default risk** – Credit risk relates to the creditworthiness of the issuers of the debt instruments and their expected ability to make timely payment of interest and/or principal. Any adverse situations faced by the issuer may impact the value as well as liquidity of the debt instrument. In the case of rated debt instruments, this may lead to a credit downgrade. Default risk relates to the risk that an issuer of a debt instrument either defaulting on payments or failing to make payments in a timely manner which will in turn adversely affect the value of the debt instruments. This could adversely affect the value of the Fund.
- **Dividend policy risk** – This is a risk particular to the Fund which has heavy focus on high dividend yielding stocks. This risk may occur when the company's business or fundamentals deteriorate or if there is a change in the management policy resulting in a lower or even a removal of the company's dividend policy. This risk may be mitigated by investing mainly in companies with a consistent historical record of paying dividends, strong cash flow or operate in fairly stable industries.
- **Interest rate risk** – This risk refers to the effect of interest rate changes on the market value of a bond/sukuk portfolio. In the event of rising interest rates, prices of fixed income securities / sukuk will generally decrease and vice versa. Debt securities / sukuk with longer maturity and lower coupon/profit rate are more sensitive to interest rate changes. Interest rate movements can lead to fluctuations in bond/sukuk prices resulting in fluctuations in the value of the Fund. In terms of sukuk, particularly those based on contract of exchange such as Murabahah BBA and Ijarah, any fluctuations in conventional interest rates will also affect the indicative/profit rates of these sukuk, hence, will also lead to a rise or fall in prices of sukuk. This risk will be mitigated* via the management of the duration structure of the portfolio of debt securities / sukuk.

The interest rate is a general indicator that will have an impact on the management of funds regardless of whether it is a Shariah-compliant unit trust fund or otherwise.

* The duration of the fixed income portfolio or the fixed income / sukuk portfolio segment will be kept low by buying more short-term to medium-term fixed income securities / money market instruments / sukuk. The value of these short-term to medium-term fixed income securities / money market instruments / sukuk are less sensitive to interest rates movements – i.e. in the situation where interest rates rise, their values, as compared to investments with a long duration, will fall less if at all.

- **Liquidity risk** – This risk occurs in thinly traded or illiquid securities. If the Fund needs to sell a relatively large amount of such securities, the act itself may significantly depress the selling price resulting in a decrease in the value of the Fund's assets. The Fund is managed in such a way that a portion of the investments is in equity securities and money market instruments that are highly liquid and this allows the Fund to meet sizeable redemptions without jeopardising potential returns.

- **Market risk** – This risk refers to developments in the equity market environment which typically includes changes in regulations, politics, technology and the economy of the country. Market developments can result in equity market fluctuations which in turn affect the Fund's underlying investments and hence its unit price. In terms of the Fund's concentration in a single equity market*, this risk is reduced by undertaking active* asset allocation, where in periods of heightened risk, there will be greater allocation in fixed income securities / sukuk and Islamic money market instruments and cash.

* This refers to the Fund having the mandate to invest in only one country (i.e. Malaysian market). For example – in the event of a fall in Malaysian equities, the Fund cannot diversify into equities of other countries to mitigate equity market risk but can shift (asset allocate) its investments to local fixed income securities / sukuk and Islamic money market instruments. The term 'active' refers to the fund manager periodically adjusting equity allocations (and by default fixed income securities / sukuk and money market allocations) depending on market situations rather than passively leaving allocations to fluctuate based solely on market prices.

The investment manager exercises diligence in minimising the above risks to the Fund. However, it is not always possible to cover all investment risks in spite of best efforts as financial markets can be highly unpredictable. Investors are encouraged to consult their advisers such as financial/tax consultants, lawyers or bankers for a further understanding of these risks.

FEES AND CHARGES

6. What Are The Fees And Charges Involved?

| | |
|------------------------------|---|
| Sales Charge | 5.00% of the Fund's NAV per unit. Investors may negotiate for a lower sales charge. |
| Annual Management Fee | Up to 1.50% p.a. of NAV of the Fund. The annual management fee is payable on a monthly basis. |
| Annual Trustee Fee | Up to 0.06% p.a. of the NAV of the Fund calculated and accrued on a daily basis, subject to a minimum of RM12,000 p.a. (effective 2 May 2017). The annual trustee fee is payable on a monthly basis. |
| Redemption Fee | Nil |
| Switching Fee | The Manager does not intend to charge any switching fee; however, under certain circumstances, unitholders performing a switching transaction will have to pay the applicable difference in sales charge between the funds to be switched from and the funds to be switched into. Please refer to the master prospectus for the terms and conditions of the switching facility of the Fund. |
| Transfer Fee | Nil |

Despite the maximum fees and charges permitted by the deed, all current fees and charges are as disclosed above.

All fees and charges quoted are subject to any applicable taxes (including but not limited to GST) and/or duties as may be imposed by the government or other authorities from time to time.

You should NOT make payment in cash to a unit trust consultant or issue a cheque in the name of a unit trust consultant.

VALUATIONS AND EXITING FROM INVESTMENT
7. How Often Are Valuations Available?

- The valuation of NAV for the Fund will be conducted at the end of each business day. Daily prices of the Fund will be published on the next business day.
- Fund prices will be published on Pacific Mutual's website at www.pacificmutual.com.my.

8. How Can I Exit From This Investment And What Are The Risks And Costs Involved?

- Investors can exit from the investment by completing the transaction form. The duly completed and accepted original transaction form must reach Pacific Mutual's head office or its branches by 4.00 p.m. on any business day. Pacific Mutual will repurchase units at the Fund's NAV per unit calculated at the end of that business day.
- The investor will receive the prevailing price per unit.
- Transaction forms received after 4.00 p.m. will be treated as having been received on the next business day.
- Payments will be made to investors within 10 days (from the business day the redemption request is accepted).

Note: If an investor is a first-time investor with Pacific Mutual, the investor is entitled to a cooling-off period of six business days. The refund for every unit with regards to the cooling-off is the sum of the NAV per unit on the day the units were purchased and, sales charge and GST on sales charge per unit originally imposed on the day the units were purchased. Essentially, you will receive a full refund of the initial investment paid by you within 10 days of receipt of the original notice of cooling-off by Pacific Mutual.

However, this is not applicable to corporate/institutional investors; staff of Pacific Mutual and Lion Global Investors Limited (formerly known as Lion Capital Management Limited) and their immediate family members; and persons registered with a body approved by the Securities Commission Malaysia to deal in unit trusts.

FUND PERFORMANCE (for the financial year ended 30 September)

Source of fund performance: Lipper for Investment Management

Source of benchmark performance: Bloomberg & Bank Negara Malaysia www.bnm.gov.my

9. Portfolio Structure

| | 2017 | 2016 | 2015 |
|------------------------------------|---|----------------|----------------|
| Quoted Equity Securities | 34.21% | 36.86% | 36.42% |
| Fixed Income Securities | 49.49% | 50.29% | 55.50% |
| Cash & Liquid Assets | 4.55% | 4.10% | 1.44% |
| Collective Investment Scheme (CIS) | 11.75% | 8.75% | 6.59% |
| Warrants | - | - | 0.05% |
| Total | 100.00% | 100.00% | 100.00% |
| Remarks | <p>The quoted equity allocation of Pacific Income Fund decreased slightly to 34.21% as at 30 September 2017 from 36.86% recorded in the financial year ended 2016 due to net equity sales. Allocation of fixed income securities (inclusive of CIS) increased to 61.24% from 59.04% mainly due to net outflows of funds during the financial year.</p> <p>The quoted equity allocation of Pacific Income Fund increased slightly to 36.86% as at 30 September 2016 from 36.42% recorded in the financial year ended 2015 due to net equity purchases and redemption outflows. Allocation of fixed income securities (inclusive of CIS) decreased to 59.04% from 62.09% mainly due to net redemption outflows during the financial year.</p> | | |

10. Performance Data

Total Annual Return

| | 1.10.2016 To 30.9.2017 | 1.10.2015 To 30.9.2016 | 1.10.2014 To 30.9.2015 | 1.10.2013 To 30.9.2014 | 1.10.2012 To 30.9.2013 | 1.10.2011 To 30.9.2012 | 1.10.2010 To 30.9.2011 | 1.10.2009 To 30.9.2010 | 1.10.2008 To 30.9.2009 | 1.10.2007 To 30.9.2008 |
|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Pacific Income Fund | 3.23% | 4.69% | -5.62% | 4.91% | 4.48% | 7.57% | 2.19% | 9.09% | 13.51% | -6.32% |
| Benchmark[^] | 4.90% | 3.99% | -3.01% | 3.67% | 5.92% | 9.11% | 0.51% | 9.86% | 9.04% | -7.93% |

[^] 40% FTSE Bursa Malaysia Top 100 Index (FBM 100) and 60% 3-Month Kuala Lumpur Interbank Offer Rate (KLIBOR)

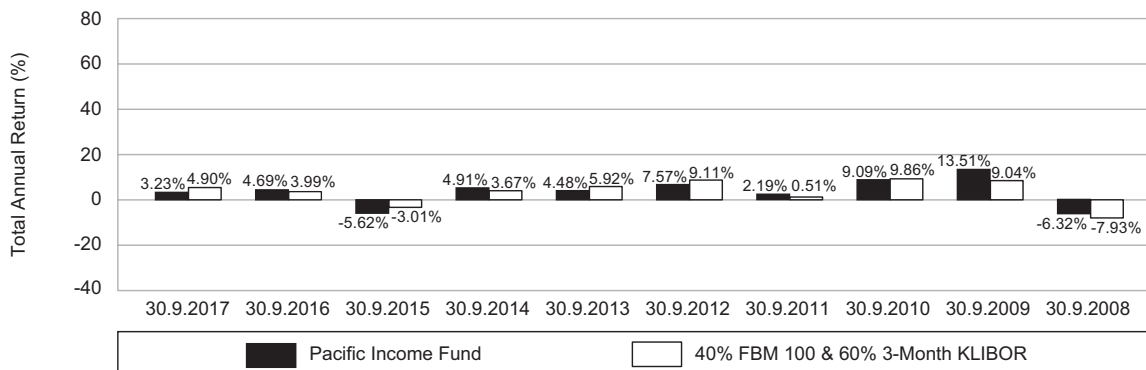
Average Annual Return

| | 1 Year's Period 1.10.2016 To 30.9.2017 | 3 Years' Period 1.10.2014 To 30.9.2017 | 5 Years' Period 1.10.2012 To 30.9.2017 | 10 Years' Period 1.10.2007 To 30.9.2017 |
|------------------------------|--|--|--|---|
| Pacific Income Fund | 3.23% | 0.67% | 2.36% | 4.26% |
| Benchmark[^] | 4.90% | 1.94% | 3.24% | 4.05% |

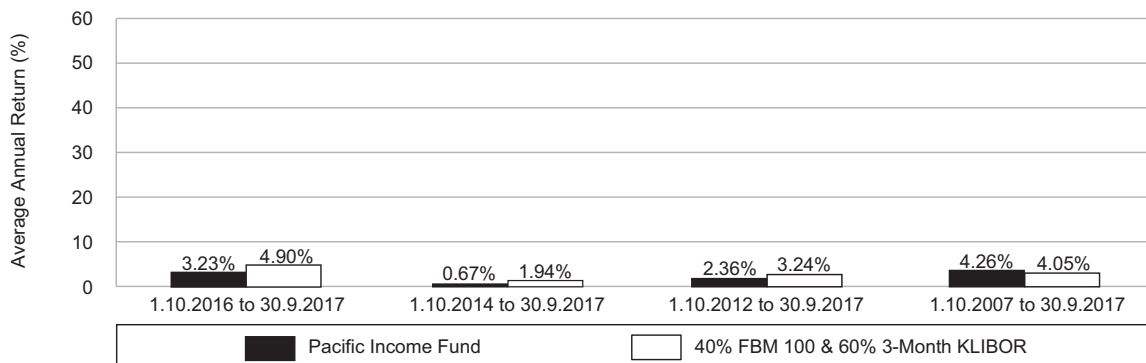
[^] 40% FTSE Bursa Malaysia Top 100 Index (FBM 100) and 60% 3-Month Kuala Lumpur Interbank Offer Rate (KLIBOR)

11. Performance Chart

Total Annual Return



Average Annual Return



Basis of calculation and assumptions made in calculating the returns:

* Percentage growth = $\frac{NAV_t - NAV_{t-1}}{NAV_{t-1}}$

where t = current year
t-1 = previous year

12. Distribution

| | 2017 | 2016 | 2015 |
|--|------|------|------|
| Gross Distribution Per Unit (sen) | 1.50 | 1.00 | 3.00 |
| Net Distribution Per Unit (sen) | 1.49 | 1.00 | 2.98 |

Distribution is in the form of cash.

13. Unit Split

Not applicable.

14. Portfolio Turnover Ratio (PTR)

| | 2017 | 2016 | 2015 |
|--------------------|--|------|------|
| PTR (times) | 0.71 | 0.63 | 0.64 |
| Remarks | The PTR for the financial year ended 30 September 2017 was higher compared with the financial year ended 30 September 2016 due to the increase in investing activities. The PTR for the financial year ended 30 September 2016 remained consistent with the financial year ended 30 September 2015. | | |

Past performance of the Fund is not an indication of its future performance.

CONTACT INFORMATION
15. Who Should I Contact For Further Information Or To Lodge A Complaint?
Contact Details Of The Manager

| | |
|--------------------|---|
| Head Office | Pacific Mutual Fund Bhd (336059-U) A member of the OCBC Group 1001, Level 10, Uptown 1, No. 1 Jalan SS21/58, Damansara Uptown, 47400 Petaling Jaya, Selangor Tel: 03-7725 9877 Fax: 03-7725 9860 E-mail: customercare@pacificmutual.com.my Website: www.pacificmutual.com.my |
| Branches | Pulau Pinang Tel: 04-644 7979 Fax: 04-644 1112 E-mail: penang@pacificmutual.com.my |
| | Perak Tel: 05-242 4322 Fax: 05-242 4323 E-mail: ipoh@pacificmutual.com.my |
| | Melaka Tel: 06-282 8788 Fax: 06-286 8788 E-mail: melaka@pacificmutual.com.my |
| | Sarawak Tel: 082-233 933 Fax: 082-422 733 E-mail: kuching@pacificmutual.com.my |
| | Sabah Tel: 088-251 088 Fax: 088-251 059 E-mail: kk@pacificmutual.com.my |

Please specify the nature of the complaint and the person(s) involved – stating the date, time and place of occurrence.

- (i) For internal dispute resolution, you may contact:
 Pacific Mutual Fund Bhd – Customer Care Hotline: 03-7726 6332

- (ii) If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industries Dispute Resolution Corporation (SIDREC):
 - (a) via phone to : 03-2282 2280
 - (b) via fax to : 03-2282 3855
 - (c) via e-mail to : info@sidrec.com.my
 - (d) via letter to : Securities Industry Dispute Resolution Center (SIDREC)
 Unit A-9-1, Level 9, Tower A, Menara UOA Bangsar,
 No. 5, Jalan Bangsar Utama 1, 59000 Kuala Lumpur

- (iii) You can also direct your complaint to the Securities Commission Malaysia even if you have initiated a dispute resolution process with SIDREC. To make a complaint, please contact the Securities Commission Malaysia's Investor Affairs & Complaints Department:
- (a) via phone to the Aduan Hotline at : 03-6204 8999
 - (b) via fax to : 03-6204 8991
 - (c) via e-mail to : aduan@seccom.com.my
 - (d) via online complaint form available at www.sc.com.my
 - (e) via letter to : Investor Affairs & Complaints Department
Securities Commission Malaysia
No. 3 Persiaran Bukit Kiara, Bukit Kiara
50490 Kuala Lumpur
- (iv) Federation of Investment Managers Malaysia's (FIMM) Complaints Bureau:
- (a) via phone to : 03-2092 3800
 - (b) via fax to : 03-2093 2700
 - (c) via e-mail to : complaints@fimm.com.my
 - (d) via online complaint form available at www.fimm.com.my
 - (e) via letter to : Legal, Secretarial & Regulatory Affairs
Federation of Investment Managers Malaysia
19-06-1, 6th Floor Wisma Tune
No. 19 Lorong Dungun, Damansara Heights
50490 Kuala Lumpur

APPENDIX: GLOSSARY

business day(s)

A day on which the Bursa Malaysia is open for trading.

daily unit price / net asset value (NAV) per unit

The NAV of the Fund divided by the total number of units in circulation, at a particular valuation point.

equities/equity

Securities providing the investor ownership in companies. The term is used interchangeably with the term stocks.

fixed income / debt securities

Securities issued by corporations/institutions/governments/semi-government bodies that pay the investor a coupon/interest rate and which have a maturity date.

GST

Tax levied on goods and services pursuant to the Goods and Services Tax Act 2014.

net asset value (NAV)

The total value of the Fund's assets minus its liabilities at a valuation point.

sukuk

Refers to certificates of equal value which evidence undivided ownership or investment in the assets using Shariah principles and concepts endorsed by the Securities Commission Malaysia's Shariah Advisory Council

short term / medium term / long term

Short term - below one year; medium term - one year to three years; long term - above three years.

master prospectus / prospectus

Prospectus in relation to the Fund(s) managed by Pacific Mutual.

Fund

Pacific Income Fund